



Job Title: Field Energy Advisors/ Promotional Sales staff

Location: Our office is based in Monmouth, the mobile team will cover South Wales, the Midlands and South West.

Salary: We pay a weekly basic wage depending on experience and uncapped monthly commission

Hours: Flexible/ Full time or part time: up to 37.5 hrs per week some weekend and evening work may be required.

Evolve HES have an exciting opportunity for up to 6 Field Energy Advisors/ Promotional Sales staff to join their growing team. These are exciting new roles which for the right people can be developed in many directions.

The key function is to advise people on saving energy in the home and generate leads for energy efficiency retrofit measures.

The role reports directly into the Senior Sales Manager.

You will be required to work closely with the Marketing and Sales team to deliver sales campaigns and activities on a day to day basis. The role also includes attending events and developing marketing opportunities.

The role is ideal for someone who is an enthusiastic, highly self-motivated, and creative person with good communication skills and committed to helping people reduce carbon emissions and save energy in homes.

Understanding of energy efficiency and insulation industry useful or experience of venue, charity, door to door sales and marketing an advantage but not essential.

Field Energy Advisors and Promotional Sales staff

Key Responsibilities:

- Provide energy efficiency advice to homeowners at events, door to door and over the phone.
- Attend promotional events organised by Evolve and its partnership organisations
- Carryout street by street activity in areas targeted by our comprehensive marketing and promotion campaigns
- Work within a team to develop specific territories and grow a new customer base for Evolve HES
- Options to develop your own area (s) of activity including working door to door, attending events and managing stands
- You will be required to capture potential customers details and upload on to our systems.
- Work with our surveying and sales team to develop opportunities in areas where installations are currently taking place.

Skills and experience

- High energy approach to sales and customer service.
- You will be someone who can build strong relationships.
- Ability to work under pressure
- Demonstrating strong time management and the ability to prioritise tasks
- Good organisation skills
- Excellent verbal communication skills
- Marketing or sales experience desirable but not essential
- Ability to communicate with internal and external contacts and clients in a confident, professional and positive manner
- To work as part of a team and manage change whilst adopting a positive attitude if faced with challenging situations
- Ability to interpret and respond clearly and effectively to enquires both over the phone and at events.

Behaviours

- Enthusiastic
- Flexible and adaptable approach
- Driven to succeed
- Resilience and good communication skills are essential and the ability to relate to customers of all ages and social groups.
- Able to take ownership and accountability when making decisions
- Must be motivated and able to work with minimal supervision
- Excellent attention to detail
- Pro-active and capable of working on own initiative
- Thorough and persistent approach to work
- Strong team work ethic

Sales and Marketing Coordinator - Benefits:

We pay a weekly basic wage, and uncapped monthly commission. Average earnings range between £20,000 and £30,000 with several of our employees earning considerably more.

20 days annual leave (plus Bank Holidays)

Company Pension

Full training will be provided including ongoing field support, we are looking for people with the ability to learn quickly on the job.

To apply for this exciting opportunity.

Please send your CV with a detailed covering letter explaining why you want to join the Evolve HES team, to Kaye Welfare kaye.welfare@evolvehes.co.uk immediately.

Initial interview may be over the phone with follow up interviews late September early October.